

We're looking to speak with experienced professionals who can share a market-level perspective on **chemical toll and custom manufacturing in the United States**.

In particular, we would welcome conversations with people who have experience in, or knowledge of companies operating in the following areas: -

- Toll, contract or custom chemical manufacturing
- Pilot-plant operations, process development and scale-up
- Outsourcing, procurement or external manufacturing within specialty chemicals
- Chemical process engineering, plant operations, EHS or regulatory compliance
- Equipment, engineering or advisory services supporting batch and specialty-chemical production.

We are seeking perspectives on: -

- Leading companies in the above areas
- The chemical families and manufacturing services most commonly outsourced
- Capabilities that are widely available versus specialist, scarce or difficult to source
- How customers assess and select toll-manufacturing partners
- The practical requirements that differentiate pilot-scale, scale-up and commercial production capability.

This is part of a market research project, and we are interested in general industry perspectives on market trends. Any discussion would focus only on information that can be shared openly, and we will not ask for any commercially sensitive information.

If you have relevant experience - or can introduce someone who does - please contact us at network@strategicallies.co.uk. We would be very grateful for a short conversation.