

The client

We are working with a leading food and beverage manufacturer seeking to reduce the complexity of their manufacturing processes. Of relevance to this project is the manufacture of a portfolio of dry, shelf-stable food products. Currently, a batch extrusion process is utilised. Approaches and expertise to help our client unlock capacity in the dry network avoiding additional capacity investment are required.

The search

The client is interested in exploring technologies and approaches to **reduce the complexity and increase the efficiency of the manufacture of a shelf-stable dry food product.**

We are therefore seeking the following:

- Individuals / consultants with experience in decreasing manufacturing complexity within the food and beverage industry
- Equipment manufacturers / technology owners with solutions that support a reduction in manufacturing complexity of extruded dry food products

Experience with the following is preferred, but non-essential:

- The manufacture of shelf stable dry food products
- Extruded food products
- High volume food manufacturing operations

Relevant expertise and solutions could be associated with, but are not limited to:

- Late stage differentiation (in terms of colour, shape, size, flavour or variety),
- Batch to continuous processing,
- Approaches to reduce downtime (e.g. for maintenance, cleaning, or between batches),
- Automatic formulation batching systems to macronutrient setpoint targets
- Inline/online ingredient addition systems such as feeders, side stuffers, etc.
- Automation

(Where appropriate, case studies / testimonials to validate credentials and experience are required)

What the client can offer

The client is a large and well established business with production plants globally and is searching for potential solution providers, technology suppliers and / or experts that will become trusted partners. This therefore represents an excellent business opportunity for companies looking to extend their market reach and benefit from an ongoing commercial relationship with a leading manufacturer, and for experts / consultants with relevant experience to work closely with a global company to transform their manufacturing operations. Please provide details of any potential technology partner or service provider to Diane Kolonko via diane@strategicallies.co.uk